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# KRCA

## News



2010 KRCA President  
Don Phillips, RSS—Roofing  
Services and Solutions,  
Louisville Roofing and S/M  
Division, Louisville, Ky.

### President's letter

KRCA's goal always has been to serve the roofing community in Kentucky. This year, your KRCA board and committee members emphasized promoting our organization, education and training, and the KRCA Certified Contractor Program.

We have accomplished a lot during the past year, such as the KRCA Better Understanding of Roof Systems Institute Program, radio show spots, press releases, two NRCA classes and safety fairs in Louisville and Lexington. Several speakers at our KRCA dinner meetings discussed safety and new Occupational Safety and Health Administration regulations. Our "Let's Talk About It" lunches discussed industry news and were well-attended.

We recently have completed a memorandum of understanding between the Better Business Bureau and KRCA for dispute resolution. The KRCA website has been updated and now features a KRCA member prescription card. Most important, we are publishing new KRCA brochures focusing on KRCA Certified Contractors and their service areas. We plan to distribute these brochures to the Chamber of Commerce, Better Business Bureau and government-related offices to create awareness about KRCA and the services its members offer.

There is one other matter of business I would like to report. As mutually agreed upon by NRCA and KRCA, the NRCA/KRCA partnership agreement will not be renewed for 2011 and beyond. I assure you we intend to provide the same level of service you have come to expect. With the NRCA/KRCA agreement ending, joint NRCA/KRCA contractor members no longer will receive a \$250 NRCA rebate; however, NRCA has agreed to offer all KRCA contractor members who renew their NRCA memberships \$100 in NRCA Bucks, which can be used to purchase any NRCA product, publication or program. On behalf of KRCA, we greatly appreciate the support and services we have received during our partnership agreement with NRCA. I would like to thank NRCA staff members for the work they have done; we look forward to working with them for years to come.

This will be my last newsletter as KRCA president. I would like to thank the KRCA board of directors for its hard work and efforts during the past year, which have allowed KRCA to expand its educational and social opportunities throughout our industry, as well as associated trades and industries.

Regards,  
Don Phillips  
KRCA President

## KRCA officers and directors

### President

Don Phillips  
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### Director

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### Director

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### NRCA partnership liaison

Bryan White  
NRCA  
10255 W. Higgins Road  
Suite 600  
Rosemont, IL 60018  
(847) 493-7554  
bwhite@nrca.net



## New members

KRCA welcomes its newest members:

### Allegra Print and Imaging

8307 Preston Highway  
Louisville, KY 40219  
Telephone: (502) 964-0973  
Fax: (502) 964-4634  
www.allegralouisville.com

### Bachman Commercial

9650 Bluegrass Parkway  
Louisville, KY 40299  
Telephone: (502) 719-7270  
Fax: (502) 719-7275

### Elite Roofing LLC

5305 Old Herring Place  
Crestwood, KY 40014  
Telephone: (502) 643-4333  
Fax: (502) 384-8272  
www.myliteroof.com

### Universal Roofing & Windows Direct LLC

1808 Production Court  
Louisville, KY 40299  
Telephone: (502) 290-1559  
Fax: (502) 290-1409

KRCA will be publishing two newsletters in print and two newsletters online each year, with print newsletters being mailed in winter and summer and online newsletters being posted in spring and fall. Print newsletters also will be posted on KRCA's website, [www.krca.org](http://www.krca.org). All newsletters can be viewed in KRCA's newsletter archives at [www.krca.org/about/archive.aspx](http://www.krca.org/about/archive.aspx).

## Federal grant will fund new Lexington clinic

A new 60,000-square-foot clinic to treat the physical and mental health of the poor and homeless in Lexington, Ky., will be built using an \$11.7 million federal grant, according to [www.kentucky.com](http://www.kentucky.com)

The grant is part of the American Recovery and Reinvestment Act and represents a partnership between the Bluegrass Regional Mental Health-Mental Retardation Board and the Lexington-Fayette County Health Department. Many of the current patients served by both groups are poor, homeless or uninsured, and the new facility will offer space similar to that of a private office.

“I can’t tell you how excited we are,” says Shannon Ware, president of the mental health board. “Mental health patients often don’t get any primary [health] care.”

There is a two-year time frame to build the three-story building, which will be on the mental health board’s campus. The grant has been provided at an ideal time because the current site of the board’s substance abuse treatment program and crisis intervention programs is being torn down.

“Rarely does something come up like this when we really need it,” Ware says. “The stars don’t align too often out here.”

## Kentucky unemployment rate hits 10.1 percent in September

Kentucky’s jobless rate rose from 10 percent in August to 10.1 percent in September, according to [www.kentucky.com](http://www.kentucky.com).

The unemployment rate has fallen below 10 percent only once since February 2009. The recent increase is attributed in part to government cutbacks and layoffs at administrative and support businesses.

Although the jobless rate increased in September, it is down from 10.8 percent in September 2009. Additionally, Kentucky added 1,700 jobs overall in September.

Seven of the 11 major industries tracked showed increases with the leisure and hospitality sector adding 3,100 jobs; trade, transportation and utilities sector adding 1,600 jobs; services sector adding 800 jobs; financial activities sector adding 500 jobs; educational and health services sector adding 400 jobs; manufacturing sector adding 300 jobs; and mining and logging sector adding 100 jobs.

The professional and business services sector lost the most jobs, cutting 2,600 positions. In addition, the government sector lost 2,100 jobs, and the construction and information sectors each lost 200 jobs.

## Kentucky will receive housing aid

The Obama administration will provide \$3 billion to unemployed homeowners facing foreclosure in the toughest job markets in the U.S., according to *The Courier-Journal*.

The Treasury Department is sending \$2 billion to 17 states that have unemployment rates higher than the national average for a year, including Kentucky, which will receive \$56 million. States will use the money for programs to help unemployed homeowners.

“These funds will help active job seekers bridge the gap for a few months with their mortgage payments,” says Gov. Steve Beshear (D-Ky.).

In coming weeks, the Kentucky Housing Corp. will release details regarding how to obtain housing aid.

## Kentucky surplus is revised to \$29.7 million

Kentucky’s general fund showed a slightly higher surplus—\$29.7 million—than previously reported at the end of the 2009-10 fiscal year, which ended June 30, according to *The Courier-Journal*. A surplus of \$27.2 million previously was reported.

The revised surplus was realized after the Beshear administration and General Assembly were forced to revise the budget. Spending cuts and other budgetary actions had been taken to adjust for the lower revenue projections.

Under the current state budget, the surplus can be placed in Kentucky’s rainy day fund or spent on likely costs that are not included in the budget, such as paying for the Kentucky National Guard and other agencies to respond to natural disasters.

## Fall-protection modules are available online

NRCA University’s Fall Protection for New Roofing Workers is a newly developed, online training program designed for roofing and construction workers that provides introductory safety training addressing fall-hazard identification and remediation. The program consists of three modules: Introduction to Fall Protection for New Roofing Workers, Low-slope Fall Protection for New Roofing Workers and Steep-slope Fall Protection for New Roofing Workers.

Fall Protection for New Roofing Workers offers convenient, individualized training that can be used anytime and anywhere at the participant’s pace. Each module takes about 20 minutes to complete. The program uses photos, graphics and video

clips to illustrate important concepts to effectively teach individuals of all levels of reading ability. Each training session will be available in English and Spanish and includes narration. All modules include activities at the end of each lesson to reinforce learning and help with retention.

For more information, visit [www.nrca.net/rp/pubstore/products.aspx?c=43](http://www.nrca.net/rp/pubstore/products.aspx?c=43).

## NRCA announces luncheon speaker

NRCA has announced Dave Carey will be the keynote speaker at the NRCA Luncheon during NRCA's 124th Annual Convention and the 2011 International Roofing Expo (IRE) Feb. 14-18, 2011, in Las Vegas. Sponsored by CNA, the luncheon will be held Thursday, Feb. 17, 2011, from 11:30 a.m.-1 p.m. in the Las Vegas Convention Center.

Carey is a retired Navy captain. As a Navy pilot during the Vietnam War, Carey's aircraft was destroyed over North Vietnam by a surface-to-air missile. He spent five and a half years as a prisoner of war in the infamous "Hanoi Hilton." He will share his experiences and the lessons he has learned.

The luncheon also will include presentations of the 2011 J.A. Piper and Charlie Raymond awards, as well as NRCA's member meeting and elections.

The ticketed event is \$75 for members and \$95 for nonmembers. To register, visit [www.theroofingexpo.com](http://www.theroofingexpo.com). To view a preliminary schedule for NRCA's convention and the 2011 IRE, visit [www.nrca.net/rp/education/convention/2011prelim.pdf](http://www.nrca.net/rp/education/convention/2011prelim.pdf).

## NRCA and center launch solar roofing credentialing program

NRCA and the Center for Environmental Innovation in Roofing have launched Roof Integrated Solar Energy (RISE) Inc., an entity created to provide a means of evaluating and certifying solar roofing professionals to support the widespread use of rooftop solar energy.

RISE evaluates and certifies solar energy installers for knowledge regarding critical roof construction and maintenance practices necessary to support successful rooftop solar energy installations based on principles regarding the installation and maintenance of rooftop solar energy systems without adversely affecting roof system performance and service life.

Individuals who successfully complete the requirements established by RISE will receive the RISE Certified Solar Roofing Professional (CSRP) certification, which is a voluntary certification for professionals who plan and oversee photovoltaic (PV) system installation on roofs. The credential evaluates whether candidates have the underlying knowledge required

for a successful roof-mounted PV system installation—one that recognizes the importance of the roof system and PV system for a building's value and uninterrupted use. Candidates will be asked to demonstrate basic knowledge about different PV system types and key components, benefits and risks applicable to building owners, PV systems' integration with electricity, installation guidelines, building codes and post-installation considerations.

For more information, visit [www.riseprofessional.org](http://www.riseprofessional.org) or contact Jeanne Schehl, NRCA University's program development director, at (800) 323-9545, ext. 7566 or [jeaschehl@nrca.net](mailto:jeaschehl@nrca.net).

## NRCA catalog is available online

A digital version of the NRCA 2010 Catalog is available on NRCA's website. The catalog offers information about various NRCA products, NRCA On-Demand, NRCA University, customer service and membership, among other topics.

To view the catalog, visit [www.nrca.net/publications/catalog/2010](http://www.nrca.net/publications/catalog/2010).

## NRCA issues a *Special Report* about new OSHA crane standard

In 2003, the Occupational Safety and Health Administration (OSHA) initiated the process of new rulemaking for the use of cranes and derricks in construction by forming the Cranes and Derricks Advisory Committee (C-DAC). Members of C-DAC, made up of manufacturer, contractor, government and trade association representatives, developed a proposed rule that was published in 2008; public comments, hearings and revisions have led to the final rule recently published by OSHA.

Although key provisions of the new rule will be phased in over four years, the new standard significantly will affect the construction and roofing industries even before the date of full implementation. Under this rule, new Subpart CC, Cranes and Derricks in Construction, has been added to the construction industry regulations at 29 CFR 1926.1400-1442.

NRCA has released a *Special Report* to explain the rule's main provisions and how they affect roofing contractors throughout the U.S.

To read the *Special Report* about the new OSHA crane standard, visit [www.nrca.net/rp/safety/specrpt/0910\\_crane.aspx](http://www.nrca.net/rp/safety/specrpt/0910_crane.aspx). If you have questions or want more information, please contact Harry Dietz, NRCA's director of risk management, at (847) 493-7502 or [hdietz@nrca.net](mailto:hdietz@nrca.net).

Additionally, NRCA has developed an interim compliance program for members to use to qualify signal persons involved in crane operations under the new OSHA crane standard. It also

includes an assessment tool to help contractors determine qualifications for riggers and crane maintenance and repair personnel.

For more information about the compliance program, visit [www.nrca.net/rp/safety/specrpt/1110\\_crane.aspx](http://www.nrca.net/rp/safety/specrpt/1110_crane.aspx).

## Events calendar

Following is a complete list of KRCA's 2011 events. For information about KRCA events, visit [www.krca.org](http://www.krca.org), contact the KRCA office at (502) 721-7898 or contact Bryan White, NRCA's manager of affiliate partnerships, at (877) 508-ROOF.

### December

- 7 Christmas/Holiday Party, Corner Café, Louisville—  
Always a delightful time!

### 2011

#### January

- 11 Louisville "Let's Talk About It" Lunch at John E's,  
11:30 a.m.
- 25 Membership Meeting and Dinner, KingFish,  
Louisville, Elections and Founder's Night

#### February

- 1 Lexington "Let's Talk About It" Lunch at Marriott  
Griffin Gate, 12:30 p.m.
- 14-18 NRCA's 124th Annual Convention, Las Vegas
- 24 Membership Meeting and Dinner, Best Western  
Hotel, Frankfort

#### March

- 8 Membership Meeting and Dinner, Chez Nora,  
Covington
- 22 Louisville "Let's Talk About It" Lunch at John E's,  
11:30 a.m.

#### April

- 19 Lexington "Let's Talk About It" Lunch at Marriott  
Griffin Gate, 12:30 p.m.
- 25 Spring Golf Outing, Big Blue Course, University Club  
of Kentucky

### May

- 10 Louisville "Let's Talk About It" Lunch at John E's,  
11:30 a.m.
- 17 Membership Meal and Event, KingFish, Louisville

### June

- 7 Lexington "Let's Talk About It" Lunch at Marriott  
Griffin Gate, 12:30 p.m.
- 21 Membership Meeting and Dinner, Malone's over Sal's  
Steakhouse, Lexington

### July

- 12-16 NRCA Midyear Meetings, Chicago

### August

- 9 Lexington "Let's Talk About It" Lunch at Marriott  
Griffin Gate, 12:30 p.m.
- 16 Membership Meeting and Dinner, KingFish,  
Louisville—"Cookout!!"

### September

- 13 Membership Meeting and Dinner, Chez Nora,  
Covington
- 20 Louisville "Let's Talk About It" Lunch at John E's,  
11:30 a.m.

### October

- 4 Fall Golf Outing, Oxmoor Country Club, Louisville
- 18 Lexington "Let's Talk About It" Lunch at Marriott  
Griffin Gate, 12:30 p.m.

### November

- 8 Membership Meeting and Dinner, Malone's over Sal's  
Steakhouse, Lexington
- 15 Louisville "Let's Talk About It" Lunch at John E's,  
11:30 a.m.

### December

- 6 Christmas/Holiday Party, Corner Café, Louisville—  
Always a delightful time!

**Josh Dunn**  
Territory Manager

**Roofing Division**  
1226 W. Marker St.  
Louisville, KY 40203



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### Photos

#### Aug. 3—KRCA/NRCA Classes, Louisville



John Schehl, NRCA University's senior director, presents an excellent Focus 4 Safety class.



Tim Bowling, Geoghegan Roofing Corp., Louisville, Ky.; Steve and Kyle Ramser, Highland Roofing Co., Louisville; and Eric Bowling, Joseph S. Bowling Roofing Co., Louisville, focus on John's presentation.



Greg Meegan, Tri-State Roofing, Lexington, is joined by A.J., Ron and Greg from Commonwealth Roofing Corp., Louisville.

#### Aug. 16—KRCA Safety Fair, Louisville



Stephanie Branham, North Coast Commercial Roofing Systems, Louisville, the associate member director on the KRCA board of directors, organized and presented this year's safety fairs.



A very attentive class learns about bloodborne pathogens.



Chris Fosnagh of Guardian Fall Protection, Worthington, Ohio, demonstrates the proper use of fall protection and other safety equipment. The truck was an amazing piece of equipment.

**Aug. 17—KRCA Safety Fair, Lexington**



Once again, Stephanie Branham leads the program.



The proper use of fire extinguishers



Another excellent presentation from the Fall Protection Truck. Chris from Guardian Fall Protection displayed and demonstrated a full line of safety equipment.

**Sept. 14—KRCA Northern Kentucky Dinner Meeting, Covington**



Terry Raulin, ABC Supply Co., Cincinnati, with our featured speaker, Joe Booker, safety and training director, Independent Electrical Contractors of Kentucky and Southern Indiana, Louisville



KRCA President Don Phillips, RSS—Roofing Services and Solutions, Jeffersonville, Ind., getting safety insights from Joe Booker



Stephanie Branham, North Coast Commercial Roofing Systems, Louisville; Joe Eckstein, Karnak Corp., Morrow, Ohio; and Don Corken Jr., Corken Steel Products, Covington, Ky.



Joe Booker addresses an insight from Joe Arway, safety director, Holland Roofing Co., Florence, Ky.

**Contractor certification**



In 2001, KRCA began its Certified Contractor program, which was designed for contractors who want to set themselves apart from typical roofing companies by setting and living up to higher standards.

To become certified, KRCA members must:

- Provide evidence they carry a minimum of \$1 million in liability insurance.
- Post a \$10,000 bond, assuring that the job promised is the job that will be received.
- Attend at least 10 hours of approved continuing education annually; certified contractors are required to stay up to date with various areas of the industry.
- Sign and agree to abide by a strict code of ethics; otherwise, members will lose their certifications.

Following is KRCA's code of ethics:

1. I agree that I will constantly seek to provide the best value possible to the consumer.

2. I agree that I will use the NRCA roofing and waterproofing manuals and/or the manufacturer's specifications as a guide for all work that I do.
3. I agree to treat all my employees in a fair and ethical manner.
4. I agree that I will not knowingly enter into any contract, the terms of which may imperil the rights of either labor or the suppliers of material to receive a fair return for services or goods furnished.
5. I agree that I will not purposely misrepresent myself, my company or any warranties nor will I otherwise knowingly engage in any type of fraud.
6. I agree to comply in spirit with all rules and regulations prescribed by law for the health and safety of the community and the environment.
7. I agree that I will not perform or cause to be performed any act which would tend to reflect negatively on or bring into disrepute any legitimate part of the roofing industry.
8. I agree that I will fairly convey and honestly explain any and all proposed or executed roofing warranties.



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- Improve work ethics.
- Increase on-time productivity.
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- Respond to emergencies

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**KENTUCKY ROOFING CONTRACTORS ASSOCIATION**

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**MEMBERSHIP APPLICATION**

**Firm Name:** \_\_\_\_\_

**Contact Individual:** \_\_\_\_\_ **Title:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City/State/ZIP:** \_\_\_\_\_ **County:** \_\_\_\_\_

**Date Established:** \_\_\_\_\_ **Home Telephone:** \_\_\_\_\_

**Office Telephone:** \_\_\_\_\_ **Fax:** \_\_\_\_\_

**E-mail:** \_\_\_\_\_ **Web Site:** \_\_\_\_\_

**MEMBERSHIP CATEGORY**

*Please circle amount*

<b>Contractor Members</b>	<u>Previous Year's Sales</u>	
	Less than \$1 Million	\$375
	\$1 Million – \$3 Million	\$475
	More than \$3 Million	\$575

(Must include an original certificate of insurance)  
*First-year members may reduce first-year dues by \$100*

**Suppliers, Manufacturers, Independent Reps, Agents, etc.** \$475  
*First-year members may reduce first-year dues by \$100*

**Affiliates, Architects, Engineers and Consultants** \$200

**Amount enclosed:** \$\_\_\_\_\_

**Method of Payment:** (Personal checks and credit cards only.)

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Cardholder Company Occupation

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Signature Telephone E-mail

*Please include payment with completed application and insurance certificate, if applicable, and mail to:*

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