

KRCA

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*2009 KRCA President
Jean-Paul Grivas, AIA, Ray
Nolan Roofing Co. Inc.,
Louisville, Ky.*

President's letter

Greetings, friends:

It is the time of year to reflect on our past experiences and events. I have enjoyed the many relationships that developed during the year as we worked through challenging times. It is important during this holiday season to remember to give thanks for all the blessings we have received.

Despite the current state of our economy, there are many positive stories to share. The storms we had in 2009 negatively affected many families yet gave our industry a much-needed boost. We also have heard stories about people who have been laid-off yet decided to follow their dreams, ultimately finding success. It all is a matter of perspective. Positive stories abound about ambitious people who forged ahead regardless of their surroundings and circumstances.

I would like to give thanks to KRCA's board of directors for its hard work and efforts during the past year. That work has helped stabilize KRCA's foundation. A strong organization allows us to expand the educational and social opportunities we can offer to our industry, as well as associated trades and industries.

I am proud to say that during the past year, KRCA has been able to work with NRCA to cut some of KRCA's expenses; this allows us to provide valuable services and keep membership dues to a minimum. Additionally, we have gained extra revenue streams—KRCA receives a percentage of NRCA materials purchased through KRCA. All NRCA publications can be purchased through KRCA.

NRCA also has offered to give KRCA an NRCA seminar this year in addition to KRCA's regularly scheduled annual NRCA seminar. These are positive things we can carry into the new year with the new KRCA administration.

I thank you all for your support and participation during the past year, and I wish you and your families a safe holiday season and prosperous new year.

Sincerely,
Jean-Paul Grivas, AIA
KRCA President

KRCA officers and directors

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KRCA will be publishing two newsletters in print and two newsletters online each year, with print newsletters being mailed in winter and summer and online newsletters being posted in spring and fall. Print newsletters also will be posted on KRCA's Web site, www.krca.org. All newsletters can be viewed in KRCA's newsletter archives at www.krca.org/about/archive.aspx.



Johns Manville

A Berkshire Hathaway Company

1407 Harry Hughes Road
Charlestown, IN 47111
812 256 5742
812 256 5743 Fax

Edward F. Umbreit Sr. CSI, CDT
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Western Region
Roofing Systems Group

502 552 7458 Cell
umbreite@jm.com
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Josh Dunn
Territory Manager



Mobile: 502-773-1034
Nextel: 189*61*917
Home: 502-418-0109

Roofing Division

1226 W. Market St.
Louisville, KY 40203

The Corken Steel Products Company

Office: 502-585-3000
Fax: 502-584-1708

New members

KRCA welcomes its newest member:

A New Roof Time LLC

1620 Burlington Pike, Suite A

Florence KY, 41042

Telephone: (859) 344-TIME (8463)

Fax: (859) 817-9567

www.newrooftime.com

Kentucky is accepting claims for extended unemployment benefits

Kentucky currently is accepting claims for the most recent extension of unemployment benefits, according to www.kentucky.com. President Barack Obama signed the extension into law Nov. 6, 2009, offering up to 14 additional weeks of unemployment benefits for workers who have exhausted all their benefits.

Those eligible can file online at www.oet.ky.gov.

Almost 10,000 Kentucky residents who have exhausted 79 weeks of benefits may be eligible for payments retroactive to Nov. 8, 2009. A link soon will be available in the online application to allow requests for retroactive payments.

Kentucky residents receiving unemployment benefits that ended on or before Dec. 26, 2009, automatically will be enrolled for the extended benefits.

Kentucky revenue increased in November

Kentucky tax revenues grew for the first time in 11 months in November 2009, increasing by 2.4 percent compared with November 2008, according to *The Courier-Journal*.

However, Budget Director Mary Lassiter says there still are concerns that state revenues will continue to erode as a result of the recession. In fact, the combined collections of Kentucky's two largest revenue sources—sales and income taxes—dropped 0.7 percent in November 2009.

November 2009 revenue was \$722 million compared with \$705 million in November 2008. However, revenue is \$3.3 billion during the first five months of the fiscal year, which is 3.6 percent less than during the same period in 2008.

The General Assembly passed legislation earlier this year to handle an anticipated \$1 billion revenue shortage, allocating about \$800 million in federal stimulus money toward replacing the lost revenue.

The Consensus Forecasting Group, a team of economic experts, met Dec. 21, 2009, to revise the current year's forecast

and make projections for the future. When the group met in October 2009, it predicted an additional \$161 million shortfall for this fiscal year, as well as modest growth for 2010-2012.

Task force proposes higher taxes, benefit cuts

A Kentucky task force consisting of lawmakers, employers' representatives and labor leaders has recommended higher payroll taxes for employers and lower unemployment benefits for workers starting in 2012 to help fill the state's unemployment trust fund, according to *The Courier-Journal*. Any changes would have to be adopted by the Kentucky General Assembly.

Since January 2009, Kentucky has borrowed \$537 million from the federal government to pay unemployment benefits; it is expected the state will continue to borrow until the employment situation improves.

Payroll taxes will rise for Kentucky employers in 2011 to begin repaying the debt with interest. The proposed changes are expected to raise about \$1 billion through 2022 and are meant to return the system to solvency to prevent further borrowing.

For about 10 years, Kentucky has been paying out more in benefits than it takes in from employers, with the deficit being covered by the fund's reserve. The system went broke after the significant increase in unemployment during the recession, and Task Force Chairman Helen Mountjoy says the only solution is to raise taxes and cut benefits.

David Adkisson, president of the Kentucky Chamber of Commerce, says although employers will be paying more into the system, the proposed changes would save employers millions in the long term because it would avoid additional borrowing from the federal government.

Currently, Kentucky businesses pay taxes on the first \$8,000 of an employee's income; that would increase to \$9,000 in 2012 and eventually reach \$12,000.

Employees' maximum unemployment benefits currently are equal to 68 percent of their previous wages; that would drop to 62 percent and workers would have to wait one week before claiming unemployment.

Louisville budget deficit reached \$29 million last year

The budget deficit in Louisville, Ky., reached \$29.6 million during fiscal year 2009, which ended June 30, 2009, according to *The Courier-Journal*. The deficit is \$9.6 million more than projected by Mayor Jerry Abramson's administration leading up to the end of the fiscal year.

All the necessary cuts to the 2009 budget required by law have been made. However, year-end accounting adjustments, which the Louisville Metro Council is expected to approve this week, show the larger deficit; the deficit mostly is a result of sagging occupational tax receipts, which account for about 40 percent of the city's general fund. The general fund pays for all city services and employee salaries.

The deficit largely is being made up by cuts to services and restrictions on departmental spending, saving \$20.2 million, which is the original amount projected for the deficit. The rest of the deficit is being made up by cash transfers such as moving \$4.9 million from the city's vehicle replacement fund; \$3.6 million in savings from capital projects that either were completed with savings in previous fiscal years or previously delayed; and \$2.1 million from the city's municipal aid fund.

The city did not touch its savings account, which remains at \$65.4 million.

Abramson began addressing the projected deficit in November 2008 by announcing city employees would be furloughed four days; delaying more than 40 building projects; pushing back training classes for police and firefighters; and closing library branches, community centers and the city's only indoor pool one day per week, among other measures. His budget for the current fiscal year involved laying off about 100 employees.

The metro council has requested monthly revenue receipts from the administration so it can more closely track potential impending deficits. If projected over the entire year, revenue from the first four months of the current fiscal year would come up about \$7 million short of what is projected in the budget.

NRCA announces new membership categories

NRCA has introduced two new membership categories: rooftop photovoltaic manufacturers and utilities and rooftop photovoltaic service providers.

The rooftop photovoltaic manufacturers and utilities category is designed for photovoltaic (PV) systems manufacturers and companies arranging for power purchase agreements that use rooftops to collect energy. The rooftop photovoltaic service providers category is designed for companies involved with rooftop PV systems, including inverter and controls manufacturers and integrators that have an interest in PV systems and could benefit from a closer relationship with the roofing industry.

NRCA's other membership categories include contractor; associate; architect, engineer and consultant; industrial and institutional; international; and manufacturer's representative.

For more information about NRCA's membership categories or to join NRCA, click on the Join link at www.nrca.net or contact NRCA's Membership Department at (800) 323-9545 or membership@nrca.net.

Community Service Day will precede 2010 IRE

Roofing professionals participating in the 2010 International Roofing Expo® (IRE) can arrive in New Orleans a day early and help give back to the New Orleans community.

Community Service Day will be held Sunday, Feb. 21, from 9:30 a.m. to 4 p.m. It is a home renovation and revitalization project that will be performed for a family that is elderly, disabled or financially unable to support the renovation. The IRE partnered with the New Orleans chapter of Rebuilding Together™ to host the event.

"This is a wonderful opportunity to contribute to the local New Orleans community," says IRE Director Donna Bellantone. "The renovations made to this house will make a real difference in the lives of the family members."

Skilled volunteers are needed from various construction disciplines, including roofing contractors, general contractors, project managers, home inspectors, carpenters, plumbers, electricians, painters, masons, tile setters and others.

Monetary donations are needed, as well as products and materials to help with the renovations. Manufacturers donating products and materials will be able to ship directly to the Rebuilding Together warehouse in New Orleans. Donations also will be accepted after the show from exhibitors who choose to provide their product displays.

"We are appreciative of the exhibitors and attendees who have signed up for this terrific event," says Bill Good, executive vice president of NRCA, the show's official sponsor. "It's a win-win situation for all involved. I encourage all our members to come out and support this effort."

Attendees and exhibitors will be able to register for this event when they register to attend the IRE. There is a \$25 fee that includes lunch and transportation. All volunteers must be 18 years of age or older and will be asked to sign a waiver of liability form.

The 2010 IRE will be held Feb. 22-24 at the Morial Convention Center in New Orleans. To register for the IRE, visit www.TheRoofingExpo.com; e-mail info@TheRoofingExpo.com; or call (972) 819-7606 or (866) 860-1970. For more information about NRCA's 123rd Annual Convention, which will be held in conjunction with the 2010 IRE, visit www.nrca.net/rp/education/convention/2010/default.aspx.

NRCA will hold ROOFPAC auction

NRCA will hold the ROOFPAC Silent Auction Feb. 22-23, 2010, during the 2010 International Roofing Expo® at the Morial Convention Center in New Orleans. Sponsored by GAF Materials Corp., Wayne, N.J., the auction will allow participants to bid on a wide array of items, including vacation packages, sporting events, jewelry, political memorabilia and more. All items for the auction will be donated by NRCA members and friends of the roofing industry with proceeds going to ROOFPAC, NRCA's political action committee.

The auction will be held at NRCA's booth (#2827) and an adjacent booth. For more information about the auction and its rules, visit www.nrca.net/rp/education/convention/2010/auction.aspx.

If you would like to donate an auction item or obtain more information, please contact Bethany Field, NRCA's manager of public affairs, at bfield@nrca.net.

NRCA University offers free safety program

NRCA University receives funding from the Occupational Safety and Health Administration to create and administer roofing safety programs. Profitability Through Effective Safety Programs is a new free daylong program that focuses on a safety program's critical elements that can reduce injuries, sustain a productive work force and increase profitability.

Topics addressed include a risk management approach to safety; identifying risks; risk transfer techniques and strategies; effective safety training programs; discipline policies that change behavior; and safety committee structure and purpose, among other topics.

Each participant will receive classroom materials and a resource guide in an electronic format developed specifically for the class. These resources will help your company create a company or job-specific safety program suitable for safety and health compliance that can be used in client proposals and submittals.

Profitability Through Effective Safety Programs will be held throughout 2010 on the following dates: Jan. 14 in Chicago; Jan. 27 in Orlando, Fla.; March 17 in Boston; March 30 in Denver; April 6 in Dallas; April 8 in St. Louis; April 28 in Raleigh, N.C.; April 30 in Nashville, Tenn.; May 6 in Philadelphia; May 7 in Washington, D.C.; May 19 in San Francisco; and May 21 in Seattle.

For more information, visit www.nrca.net/rp/industry/calendar.aspx?show=nrca.

NRCA warns of proposed new EPA rules

NRCA expressed serious concern regarding an "endangerment finding" issued Dec. 7 by the Environmental Protection Agency (EPA) because of the ruling's expected effects on construction projects throughout the U.S.

The EPA's finding—that carbon dioxide and other greenhouse gas emissions endanger the public's health and welfare—was issued in response to a U.S. Supreme Court ruling in 2007 that the EPA has the authority and obligation to regulate greenhouse gases under the Clean Air Act.

The EPA apparently is planning to issue new regulations for mobile sources of greenhouse gas emissions (principally motor vehicles) and stationary sources (primarily buildings). According to the EPA's announcement, only stationary sources that are responsible for a minimum of 25,000 tons of annual greenhouse gas emissions would be regulated. This reportedly would involve an estimated 13,000 facilities in the U.S., including coal and other power plants. However, it is unclear whether the 25,000-ton threshold will hold up under legal challenge, and lower thresholds (current regulations are based on 250 tons) could pose enormous regulatory burdens to building owners and developers.

"We're concerned new proposed rules expected to be issued by the EPA in accordance with the finding would give the agency unprecedented power," says NRCA Executive Vice President Bill Good. "And even if the 25,000-ton threshold withstands legal challenges, it starts the U.S. on a path where construction activity becomes increasingly subject to bureaucratic approvals. The EPA has suggested pre-permit assessments of greenhouse gas emissions for significant new construction projects; imagine what that will mean for shopping center developers or even local school boards."

Existing EPA rules concerning greenhouse gas emissions are complicated enough. Existing facilities that contemplate "major modifications" that produce a "significant increase" in air pollution must get a permit. That type of language produces litigation, and litigation abounds in the pollution arena.

"The new proposed rules will lead—with 100 percent certainty—to new layers of construction-related litigation at exactly the time when the commercial construction marketplace is in distress," Good says.

The EPA is expected to release more details soon. NRCA will be preparing extensive comments for the record and working with other similarly affected trade associations.

Contractor certification

In 2001, KRCA began its Certified Contractor program, which was designed for contractors who want to set themselves apart from typical roofing companies by setting and living up to higher standards.



To become certified, KRCA members must:

- Provide evidence they carry a minimum of \$1 million in liability insurance.
- Post a \$10,000 bond, assuring that the job promised is the job that will be received.
- Attend at least 10 hours of approved continuing education annually; certified contractors are required to stay up to date with various areas of the industry.
- Sign and agree to abide by a strict code of ethics; otherwise, members will lose their certifications.

Following is KRCA's code of ethics:

1. I agree that I will constantly seek to provide the best value possible to the consumer.
2. I agree that I will use the NRCA roofing and waterproofing manuals and/or the manufacturer's specifications as a guide for all work that I do.
3. I agree to treat all my employees in a fair and ethical manner.
4. I agree that I will not knowingly enter into any contract, the terms of which may imperil the rights of either labor or the suppliers of material to receive a fair return for services or goods furnished.
5. I agree that I will not purposely misrepresent myself, my company or any warranties nor will I otherwise knowingly engage in any type of fraud.
6. I agree to comply in spirit with all rules and regulations prescribed by law for the health and safety of the community and the environment.
7. I agree that I will not perform or cause to be performed any act which would tend to reflect negatively on or bring into disrepute any legitimate part of the roofing industry.
8. I agree that I will fairly convey and honestly explain any and all proposed or executed roofing warranties.

2010 events calendar

Following is a complete list of KRCA's 2010 events. For information about KRCA events, visit www.krca.org, contact the KRCA office at (502) 721-7898 or contact Bryan White, NRCA's manager of affiliate partnerships, at (877) 508-ROOF.

January

- 12 Louisville "Let's Talk About It" Lunch at John E's, Louisville, 11:30 a.m.
- 19 Membership Meeting and Dinner, KingFish, Louisville, Elections and Founder's Night

February

- 15 Membership Meeting and Dinner, Best Western Hotel, Frankfort
- 16 Lexington "Let's Talk About It" Lunch at Marriott Griffin Gate, Lexington, 12:30 p.m.
- 20-24 NRCA 123rd Annual Convention, New Orleans

March

- 9 Louisville "Let's Talk About It" Lunch at John E's, Louisville, 11:30 a.m.
- 23 Membership Meeting and Dinner, Chez Nora, Covington

April

- TBA Louisville Safety Fair
- TBA Lexington Safety Fair
- 6 Lexington "Let's Talk About It" Lunch at Marriott Griffin Gate, Lexington, 12:30 p.m.
- 19 Spring Golf Outing, Wildcat Course, University Club of Kentucky

May

- 11 Louisville "Let's Talk About It" Lunch at John E's, Louisville, 11:30 a.m.
- 18 Membership Meal and Event, Western Kentucky, TBA

June

- 8 Lexington "Let's Talk About It" Lunch at Marriott Griffin Gate, Lexington, 12:30 p.m.
- 15 Membership Meeting and Dinner, Malone's over Sal's Steakhouse, Lexington

July

13-17 NRCA's Midyear Meetings, Chicago

August

10 Membership Meeting and Dinner, KingFish, Louisville—"Cookout!!"

17 Lexington "Let's Talk About It" Lunch at Marriott Griffin Gate, Lexington, 12:30 p.m.

September

14 Membership Meeting and Dinner, Chez Nora, Covington

21 Louisville "Let's Talk About It" Lunch at John E's, Louisville, 11:30 a.m.

October

4 Fall Golf Outing, Oxmoor Country Club

19 Lexington "Let's Talk About It" Lunch at Marriott Griffin Gate, Lexington, 12:30 p.m.

November

9 Membership Meeting and Dinner, Malone's over Sal's Steakhouse, Lexington

16 Louisville "Let's Talk About It" Lunch at John E's, Louisville, 11:30 a.m.

December

7 Christmas/Holiday Party, Corner Café, Louisville—always a delightful time!

Photos

2009 KRCA Fall Golf Outing, Oxmoor Country Club, Louisville, Sept. 29



Pictured from left to right: K & P Roofing, Louisville, Ky., Team #1—Ray Paulin Jr., Neal Thomas, Bryan Beatty (low gross score—first place) and James Reynolds



Pictured from left to right: Louisville-based American Roofing & Metal Co. team—Joe Boyd, George Hart, Josh Steinrock and Stephen Stewart



Pictured from left to right: Cross Country Distributing, Louisville, Team #2—John Hertel, Bryan Riney, Bruce Meyer and Darren Riney (low gross score—second place)



Pictured from left to right: The GAF Materials Corp. team—Kevin Cockerham, Andy Martin, John Voorhees and Phil Fait

Photos

2009 KRCA Fall Golf Outing (continued)



Pictured from left to right: The Louisville-based RSG—Roofing Supply Group team—Pat Jennings, Dave Hargett, Jason Swigert and Pat Dibble

Lexington Dinner Meeting, Nov. 10, 2009



Management guru Doug Bruce presents “Managing Downtime to Make Uptime More Productive.”



Doug captivated the audience.



Corazon Turner, office manager for Pickett & Dunn Roofing, Georgetown, Ky.

KRCA Christmas/Holiday Party, Dec. 8, 2009



Two compadres: Tom Carter (left), Commercial Roofing Products, Cincinnati, and Ron Stinson, B.F. Stinson & Son Roofing, Louisville



Pictured from left to right: Guests from Mr. Roof, Louisville—Dana Pierce, Matt Dykes and Bill Murphy

Photos

KRCA Christmas/Holiday Party (continued)

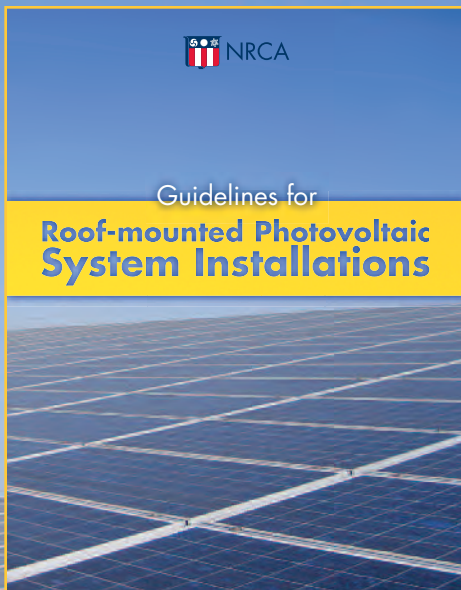


Pictured from left to right: Cliff Whitmer, Master Installers Roofing, Greenwood, Ind.; Earl Bishop, Abrams Roofing & Sheet Metal, Louisville; Galen Daihl, North Coast Commercial Roofing Systems, Louisville; and Joe Boyd, American Roofing & Sheet Metal, Louisville



Pictured from left to right: Darren Collins, Shelter Distribution, Louisville; Ed Umbreit, Johns Manville, Charlestown, Ind.; and wonderful Mary Sasse, Commonwealth Roofing Corp., Louisville

Guidelines for Roof-mounted Photovoltaic System Installation



NRCA's premier document addressing photovoltaic roof systems gives you best-practice guidelines for low- and steep-slope roof systems involving adhered and rack-mounted photovoltaic system installation. This valuable technical resource has four complete sections complemented by construction details, helpful references and a topic-specific glossary.

NRCA members: \$55 | Retail: \$110

Order your copy today!

shop.nrca.net | (866) ASK-NRCA (275-6722)



KENTUCKY ROOFING CONTRACTORS ASSOCIATION

P.O. BOX 33323 • LOUISVILLE, KY 40232-3323
TELEPHONE AND FAX: (502) 721-7898 • WWW.KRCA.ORG

MEMBERSHIP APPLICATION

Firm Name: _____

Contact Individual: _____ **Title:** _____

Address: _____

City/State/ZIP: _____ **County:** _____

Date Established: _____ **Home Telephone:** _____

Office Telephone: _____ **Fax:** _____

E-mail: _____ **Web Site:** _____

MEMBERSHIP CATEGORY

Please circle amount

Contractor Members	<u>Previous Year's Sales</u>	
	Less than \$1 Million	\$375
	\$1 Million – \$3 Million	\$475
	More than \$3 Million	\$575

(Must include an original certificate of insurance)
First-year members may reduce first-year dues by \$100

Suppliers, Manufacturers, Independent Reps, Agents, etc. \$475
First-year members may reduce first-year dues by \$100

Affiliates, Architects, Engineers and Consultants \$200

Amount enclosed: \$_____

Method of Payment: (Personal checks and credit cards only.)

Personal check enclosed Visa MasterCard American Express Discover/NOVUS

Cardholder Company Occupation

Account number Expiration date

Billing address City/State ZIP code

Signature Telephone E-mail

Please include payment with completed application and insurance certificate, if applicable, and mail to:

**KRCA
P.O. Box 33323
Louisville, KY 40232-3323**



Dry Vacuum

- Make your tear-off faster and cleaner.
- Eliminate weight for the roof deck when laying over an existing roof.

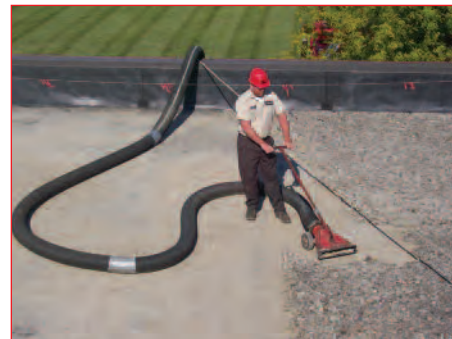


Wet Vacuum

- Get a clean bonding surface on your built-up roofs.
- One-step Vacuum & Wash (no ponding water left behind).
- The ultimate prep for cold-process resaturants, urethanes and adhesives.

Ballast Removal

- Eliminate the most labor intensive part of a ballasted single-ply tear-off.
- Increase productivity of your roofing crews.



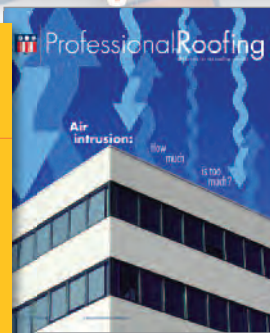
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KENTUCKY ROOFING CONTRACTORS ASSOCIATION
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PRESORTED
FIRST-CLASS MAIL
U. S. POSTAGE PAID
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PERMIT NO. 30

Attention KRCA Members
Join NRCA
and
SAVE \$250
on your membership dues.



Make NRCA your company's most important resource for success and business growth. **Join NRCA** today, **SAVE \$250**, and stay informed and connected while gaining a significant competitive edge.

